



May the Scent of the Oils Bring You a New World

August/September, 2005

Dear Friends,

I am sending this newsletter to anyone who is interested in building their business. If there is any way I can help, please contact me at (269) 673-4849, or email me at: mhardy@allegan.net. I feel that *Young Living* has the best products available in any MLM program. This newsletter's article is "Healing - Guarding Against the Flu and Other Toxins in our Environment."

A week ago I received a letter from a guy named Donald in California, who was comparing the Young Living Marketing Program with the one he promotes. His letter starts: "Young Living did it again, the 1st of April, they raised prices and changed the pay plan..." He goes on to say, "Learn the Truth and the Truth will make you free." His truth is NOT truth! I think the new marketing program offers lots of opportunities to people who are willing to work. The truth is the new plan did not change much, but it DID ADD MORE. We now have two new programs that help create better businesses. The Distributor Team Performance Bonus and the Preferred Customer Bonus.

The purpose of the new program is so that it can be more easily explained, and to help beginners make more money. If you desire a further understanding of this new marketing program, please look on Young Living's website (www.youngliving.com) under Virtual Office. or, contact me, and I will send you three sheets of explanation and go over it with you on the telephone. This plan is not so different than the old plan, however, it has some tremendous bonuses for the



beginners. The first bonus is the preferred customer bonus. Young Living is launching this marketing program on three products: 1. The Essential Oil Kits: - Thieves Kit 1 and 2, the Golden Touch 1 Kit, and The Essential 7 Kit; 2. Berry Young Juice, and 3. the ART skin care Kit. All these are very easy to sell. If you enroll 6 personally sponsored preferred customers (a preferred customer is a customer who enrolls in a monthly \$50 autoship order), you will qualify for this \$100 bonus, plus you will be paid on the PV from their orders. The second bonus is the Distributor TEAM Performance Bonus, which is designed to correctly build your business so that you can advance into the Star to Crown Diamond Program. Here is where you make your money.

The first product that we wish to promote is the Essential Oil Kits (Thieves, Golden Touch and Essential 7). By using the power of the oils, we can reestablish the proper spin within the blood so that we can become the Christed beings that God intended. We as distributors must understand this knowledge. Aromatherapy is the only way to reestablish the proper frequency within the blood.

The second product we want to promote was introduced at October's conference. **The Art and Science of Skin Care, a superior concept in skin restoration. Young Living's A.R.T., (Age Refining Technology) combines DNA recovery enzymes - an advanced technology - with a proprietary Anti-Aging Peptide Complex to reduce the look of fine lines and wrinkles, diminish age spots, even-out skin tone, and increase the elasticity and density of your skin.** Test subjects for this new product have been accused of having face lifts! This product was tested on nine women before the convention. Before and after pictures were shown, proving the benefits of this product. ***This new product has the potential to take your business to unlimited success.*** Not only will it reduce the wrinkles, the product will help clean the liver and restore the collagen within the body.

The third product is the Berry Young Juice. Many companies, like Noni, etc., have built their businesses on selling juice. I personally believe that we have the best juice on the market.

It is time that our distributors benefit by introducing new clients to the magic of the oils by first introducing them to these 3 marvelous products.

Healing - Guarding Against the Flu and Other Toxins in our Environment

Rev. Mary Hardy, Ph.D.

Welcome to the wonderful world of Essential Oils. As our children head back to school, we are confronted with the flu virus and other dangerous situations that allow us to use essential oils to protect us from our environment. There are two Young Living kits that I would like to introduce to you. One is the Golden Touch 1 Kit, and the other is the Thieves Kit. Here are ten reasons why every household should have these two kits:

1. Many times children come home from school with flu symptoms.
2. You may be coming down with the common cold and need something to fight it.
3. You might be sleepy after lunch and having trouble concentrating.
4. You may have eaten something that did not agree with you.
5. You may have scraped or cut yourself and need something to purify the wound and help it knit back together.
6. You may be in tight quarters, like an airplane, and be exposed to someone who is coughing and sniffing.
7. You may be driving along and smelling the gas fumes or something else noxious and need to purify your immediate air.
8. You may need to sanitize the public restroom you are using.
9. You may have an imbalance in your endocrine system, either the thyroid or adrenal glands.
10. You may have to strengthen your liver because of the toxic environment that we live in.

THE GOLDEN TOUCH 1 KIT

*Young Living's
Natural Cold/Flu/Allergy Survival Kit*

This kit contains 7 oils: Endo-Flex, Di-Tone, Melrose, Thieves, Juva-Flex, Raven, and RC. This kit is a must if you wish to rid the body of the mono-toxins that cause the imbalance that



creates an unhealthy environment that allows the flu, etc. to thrive.

ENDO-FLEX has been researched for its affects on the endocrine system, including the thyroid and adrenal glands. It may help overall vitality and improve and balance metabolism. Endoflex works on increasing the function in the endocrine system which will help combat fatigue. Apply to the vitaflex points on the feet and abdomen.

DI-TONE is blended specifically with oils noted for their effects on the digestive system. It has been studied for its effects against parasites as well as for its enzyme support capabilities. Di-Tone can be soothing for cramps, colic, bloating and indigestion. It is helpful for any digestive problem. Apply Di-Tone to the Vitaflex points of the colon on the bottoms of your feet AND to the outsides of your shins, another colon vitaflex point. If you get food poisoning, try a few drops every couple of minutes. In the case of parasites, rub it on the stomach and the back, and breathe it deeply into the lungs.

MELROSE includes two medicinal-grade melaleuca oils that are renowned for their anti-septic properties. The blend can be used to cleanse cuts, scrapes, rashes, insect bites and stressed tissue. Apply directly over area of concern. It helps alleviate the sting of rug burn and helps protect the area from infection.. It can also be used in deep wounds to help pull the tissue together.

THIEVES was tested at Weber State University to have a 99.96% kill rate against airborne bacteria. Can be diffused, added to water as a mouthwash, or used as a gargle for sore throat. Put a drop or two in water and drink to combat parasites, and the flu virus. This product is so powerful, that it has its own new kit, which we will discuss later.

JUVA-FLEX is a combination of oils that have been studied for their effect on the liver and digestion. Juva-Flex oil has also been known to help people to overcome tobacco and alcohol additions. Apply to vita flex pint for the liver.

RAVEN is an antiseptic blend of essential oils that can be soothing and purifying to the respiratory tract, including the lungs, bronchials, and throat. Diffuse, apply on vita flex points of feet or directly on location.

RC is a blend of four eucalyptus oils that has been studied for its effects on supporting and strengthening the respiratory system. RC can be used in tight situations when you wish to prevent bacteria from entering the nose. It can be applied directly under the nose to protect you from airborne bacterias and also from emissions from gas engines, motors, etc. Diffuse, apply to vita flex points on feet or directly over area of concern.

Our latest products are the new and exciting Thieves® Kits! All Thieves® products contain Young Living's Thieves® essential oil blend. This blend was tested at Weber State University, Ogden, Utah, and found to have up to a 99.96% rate against airborne bacteria.

The Thieves® Kit includes Thieves® oil (15 ml), the all-natural Thieves® Cleaner, the versatile Thieves® Spray 3-pack, and the handy Thieves® Wipes. It also includes the 30-count Thieves® Lozenges absolutely FREE! Product #3154

Thieves® Kit II is the supreme wellness kit. It in-



cludes a 5 ml bottle of the renowned Thieves® essential oil blend, the powerful new Thieves® hard lozenges, Thieves® Spray,

and one bar of the hand-poured Thieves® bar soap made with the finest ingredients. This new Thieves® Kit also contains the ultimate in oral health: Thieves® Dentarome Ultra™ Toothpaste and Thieves® Fresh Essence Plus™ Mouthwash. Safeguard your family's health by adding this kit to your order. Product #3173

Thieves products a must during flu season. With these new products, you can clean surfaces, wash your body with Thieves soap, use Thieves toothpaste to brush your teeth, and protect against sore throat with Thieves Lozenges. Thieves spray is a must when you encounter germ infested areas, perhaps at a motel, an office, or a public restroom. Thieves spray will protect you against bacteria lurking on surfaces, in vent systems and bedding covers, and toilet seats

To guard against colds and flu, apply Thieves oil to your feet at bedtime. An especially powerful time to use Thieves oil (or any essential oil) is to apply before showering or bathing, in fact, the moisture will help drive the oils in. When faced with a severe lung infection, use warm, moist compresses (a wrung out cloth) on the chest to enhance the benefit of the oils. Layer 2 to 3 drops of Thieves, Melrose, RC and Raven on the chest and cover with a warm damp towel. When the towel cools, repeat several times. If you have someone to help you, have them apply the oils to your back - the lungs are closer to the back then the front. RC and Raven are very powerful when it comes to lung tissue. Breathe them in deeply.

Use these kits to help guard against the flu and other toxins in the environment.